

POSITION: APPLICATION ENGINEER

BE PART OF OUR COE TEAM. 'This Center of Excellence (COE) brings together people from different disciplines and provides shared facilities/resources. It is sometimes called a “competency center” or “capability center”. This CoE is often the team leading the way in exploring and adopting new technology tools, techniques, or business best practices. It is designed to drive innovation, improvement, create an organizational structure that encourages different members to measure, experiment, and push each other forward. By promoting more transparency and more shared results for the organization to align around business goals, rather than individual departmental metrics.

We are currently looking for an individual with a strong drive and passion to join us as Application Engineer. Candidates with more years of relevant experience will be considered for the Senior Position. The main responsibility for this position is to understand the project requirement, work with the development and manufacturing team to provide Project Management, application support, and proof of concept. Application Engineer needs to be resourceful and has the great initiative to perform application study to ensure the robustness of the project concept.

JOB DESCRIPTION:

- Supporting Integrated DC Power commercial activities.
- Building up good relationship with key customers/distributors, especially with their power engineer team to ensure continuous business pipeline & good opportunity penetration at their side with power products/solutions.
- Acting as first contact window for any technical/application issue happened at customer side, trying to solve issues with on-site support, and supporting internal quality/R&D team with good field information when escalation needed.
- Tracking & monitoring the technical/product trend for key customers with good summary shared with internal team for regional business promotion plan and global roadmap.
- Cooperating with sales to identify new customer/opportunity in the territory, followed with close tracking & good technical support for design win.
- Being aware for new market/vertical, having quick learning capability and aggressive action to promote business into new area.
- Owning technical documentation like product spec, application notes, datasheet etc. for projects initiated in his/her territory.
- Having frequent technical/product promotion on regional customer for good visibility and stickiness on solution, having good teamwork with regional sales for success.
- To establish design specifications and generate project technical proposals.
- Managing components procurement, define project cost, and control overall project spending budget.
- Managing risk to the project's successful outcome. Initiating ad-hoc activities and interventions wherever gaps in the projects are identified or issues arise throughout the project progression
- Working closely with the Design and Manufacturing Team to ensure the delivery of projects progressively meeting its design specification, goal, schedule, and quality standards.
- Must be aggressive in solution sourcing in terms of project scheduling or technical difficulties.
- Reporting the progress of Projects at regular intervals.

- Living Fuji Bridex's COE core values of safety and integrity, which means taking responsibility for your own actions while caring for your colleagues and the business.

Targets

Ensure understanding the full potential of our technology and the trends in our markets is highly rewarding. In addition, improve work efficiency, save resources and reduce emissions gives our work a powerful sense of purpose.

Job Requirements

- Diploma or Degree in Electrical Engineering or Engineering field.
- Typically requires 3-5 years of related experience.
- Strong analysis and problem-solving skills required.
- Strong Interest in technical development and support.
- Excellent communication skills both written and verbal.
- Experience in technical support will be an added advantage.
- Knowledge in project management will be added advantage.
- Ability to perform competitive analysis required.
- Excellent interpersonal and analytical skills.
- Experience with customer relations via service, visits, relationships, etc. preferred.
- Excellent presentation & influencing capabilities required.
- Must be proficient with Microsoft Excel, Powerpoint, Word and preferably "AutoCAD®".
- M&E industry knowledge with battery and/or power electronics background desired.
- Attention to customers and stakeholders, result oriented, markets driven thinking, teamwork, systemic thinking, innovation will complete your profile.